

# Solaer Renewable Energies, Ltd. Investor Presentation Q3 2024

Ávừ yẻư ValAegsử Âyv từ gôk ứ Ăyyésử

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The information contained in the presentation (the "Information") is presented for convenience purposes only and does not constitute a basis for making investment decisions, recommendation or opinions and does not constitute a substitute for the investor's discretion. The presentation does not purport to encompass or contain all the information that may be relevant for the purpose of making any decision regarding the investment in the Company's securities, it does not exhaust all the data about the Group and its activities, does not replace the need to review the reports published by the Company, in particular the Company's prospectus published on February 1, 2021 (subject date February 2, 2021), reference number 2021-01-013620 (the "Prospectus"), in the Company's preiodic report for 2023 published on March 27, 2024, Reference No. 2024-01-026761 (the "Periodic Report"), the Company's shelf prospectus published November 28, 2024, reference number 2024-01-620531 and the Company's Quarterly Report for Q3 2024 published on November 29, 2024. (the "Quarterly Report").

What is stated in the presentation regarding the analysis of the company's activities is only a summary. In order to obtain a full picture of the Company's activities and the risks with which the Company is faced, it is necessary to review the Company's prospectus, periodic report, quarterly reports and regular reports published on the Tel Aviv Stock Exchange Ltd. website and on the Magna notification website. In addition, unless explicitly stated otherwise, the data in the presentation are according to the project data 100%, without taking into account the percentage of the company's holdings in these projects. It should be emphasized that this presentation includes information that constitutes forward-looking information (as the term is defined in the Securities Law), 5728-1968, which is based to a large extent on the Company's expectations and assessments regarding economic and industry developments, and on the execution of the Company's plans on the dates assessed by it, and on their integration with each other. Such information can be seen in the presentation, inter alia, in the following places: an executive summary as of the date of publication of the report; Map of the Company's activity (Slide 5); integration of storage in order to increase the scope of sources of income in projects; the status of the ENAPAC project; review of the company's markets; forecast of economic performance from projects in the existing backlog; The Company's activity and backlog of projects assuming a full year of activity of those projects (Slides 14-16).

Such information constitutes forward-looking information as defined in the Securities Law, and the Company's assessments that were presented with respect to all the information mentioned above were made taking into account and based on past experience the professional knowledge accumulated by the Company, which, although the Company believes to be reasonable, are inherently uncertain and are based in part on subjective assessments only. Such information may not materialize, in whole or in part, or materialize materially differently from that predicted by the Company, both with respect to the Company's forecasts regarding macro factors and with respect to the other data specified therein, due to many factors, most of which are beyond the Company's control, such as: difficulty in locating sources of financing required for the development of the Company's operations and/or an increase in financing expenses; Failure to receive all the approvals required for the construction of the systems, both in their receipt and at the time predicted by the Company, difficulty and delays in setting up systems of various types; changes in the provisions of the law; Difficulty locating partners and/or entering into cooperation agreements with international professional bodies; difficulty locating land/roofs for the construction of systems; Difficulty in communicating with various entities necessary for the execution of the company's plans and objectives; non-publication of competitive procedures for setting up systems; of maintaining and operating the systems as well as the expected electricity output due to them; change in climatic conditions; deterioration in electricity tariffs currently estimated by the Company; the volume of power consumption from the systems installed by the company; change in foreign exchange rates; changes in raw material costs; sufficient free space in the electrical networks; The continuation of the COVID-19 crisis and the Russia Ukraine war and the restrictions imposed (and will be imposed) as a result,

References (1) through (7) appearing in the presentation refer to the annotations presented below:

- 1) 1) It should be emphasized that the Company is in the process of examining the acquisition of some of the aforementioned projects and there is no certainty that the aforementioned projects will be implemented by the Company. The aforementioned projects are as follows: Libertad, 2 Poland and the Sardinia project. The total capacity of the projects is approximately NIS 553 million, the projected total EBITDA is approximately NIS 424 million, the projected FFO is approximately NIS 184 million.
- A memorandum of understanding has been signed for the sale of the Alizarsun, Calasparra and Vienna projects with a capacity of approximately 100 megawatts. For more information regarding the aforementioned engagement, see the Company's immediate report dated December 4, 2024 (Reference: 2024-01-621813).
- 3) On September 27, 2023, the Company reported on the signing of an agreement for the sale of the project and on July 2, 2024, regarding the exercise of the Seller's right to extend the "date of completion of the conditions precedent" by an additional six months, i.e. until December 30, 2024. For more information, regarding aforementioned engagement, see the Company's immediate report dated September 28, 2023 and July 2, 2024 (Reference: 2023-01110802 and 2024-01-067591, respectively).
- 4) It is clarified that the Company has signed a non-binding memorandum of understanding regarding the sale of electricity from the Cachiyuyo and Qanqinia projects with a total capacity of approximately 135 megawatts plus storage. For further information and details, see the Company's immediate report dated May 30, 2024 (Reference 2024-01-054520).
- 5) It is clarified that the Company has signed a binding investment agreement in connection with projects in Spain with a total capacity of 300 MW. For additional information regarding agreements with a European Investment Fund, see the immediate report dated January 5, 2023 (Reference : 2023-01-002880).
- 6) The balance of the owner's loan for the partners' share as of September 30, 2024 is approximately NIS 252 million and increases the cash flow from the projects to the Company, in light of a legal mechanism that gives the Company priority over the partners' cash flow, and its effective share in profits accordingly.
- 7) It is clarified that the data in the "Sources and Uses by the End of 2025" slide is taken from the quarterly report as defined above. FCF from electricity sales is calculated in relation to connected projects or under construction, contractor profit is calculated in relation to projects under construction and nearing construction; Free cash flow from project realization see notes 2 and 3 above; Investment from partners in projects see note 5 above; Development loan from the Austrian bank the amount is calculated as the balance of the framework less the money drawn as of the date of publication of the report; Project financing for senior and mezzanine debt in accordance with the project tables in the quarterly report, weighted by leverage as indicated therein; Debt service repayment of Series A bond principal in December 2024 and 2025 and expected ongoing interest payments; general and administrative expenses based on NIS 6 million per quarter in relation to five quarters and investments in projects expected to begin construction by the end of 2025 based on the information in the project tables in the quarterly report.

In addition, forward-looking forecasts and estimates included in this presentation are based on data and information available to the Company at the date of the presentation, and the Company is not obligated to update or change any such forecast and/or estimate to reflect events or circumstances that occur after the date of the presentation, including the Company's lack of obligation to publish an update or change to any such forecast and/or estimate.

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### Executive Summary at the Time of Publication

273 MW Connected and In Construction1 GW in Preconstruction3GW In Advanced Development<sup>(1)</sup>

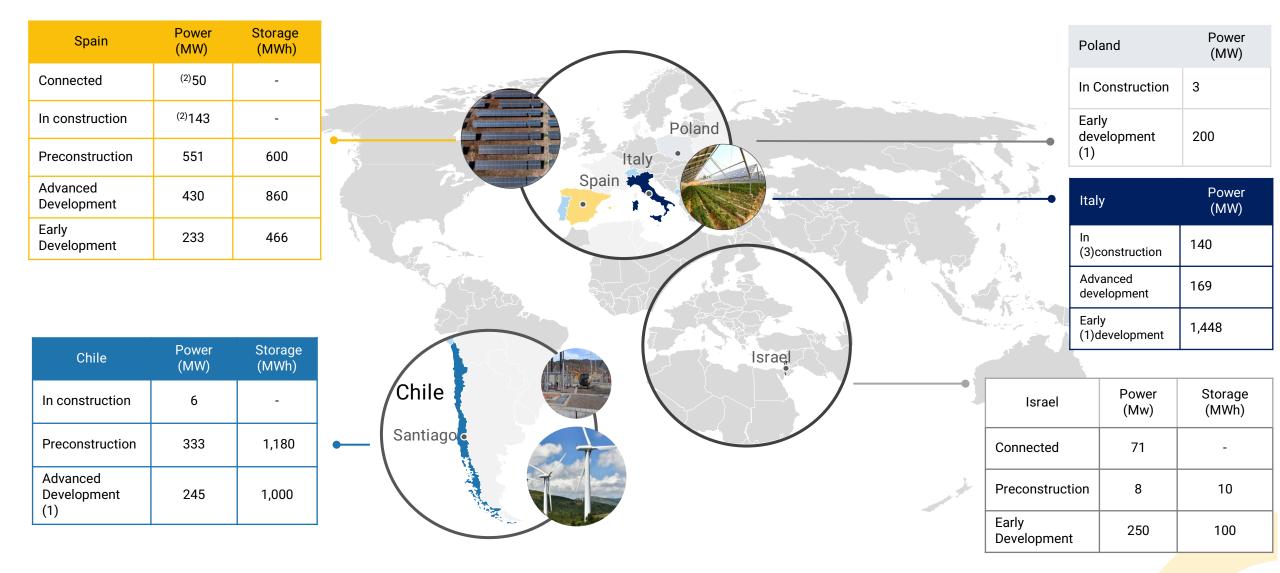
Hedging Electricity prices – PPAs around 650 MW under PPAs for periods of 10-25. Financially robust offtakers, S&P 500 and multi-billion dollar private compannies

Around NIS 724 million forecasted FFO for 2027 The company's share is approximately NIS 331 million (1)<sup>(1)</sup>

Sale of approximately 100 MW at a premium in Spain <sup>(2)</sup> Agreement with a global infrastructure fund for the sale of 3 projects for a consideration of around  $\in$ 81-88 million Anticipated sale of 140MW in Italy<sup>(3)</sup> at a premium) Gravinia de Puglia ( when the project becomes ready to build Expected construction profit of approximately NIS 250 million From projects in construction and preconstruction



### Map of the Company's Global Activities



# Workplan for 2025

Continue construction momentum in Spain & Chile

Target of 1GW connected and ready to connect by YE 2026

#### Optimize Sources and Uses

Realize projects with development premium and extend the average debt term) Series A Bonds and development loan)<sup>(2,3,5)</sup>

#### Continue strategic partnerships abroad

with strategic international financial entities<sup>(2,5)</sup>

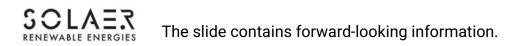
#### Integrate storage into projects

to upgrade them and to add flexibility

Completion ENAPAC project development

and engage with strategic investor in the project

Hedge all projects with long-term PPAs



## MOU with Global Infrastructure Fund – Sale of 100MW in Spain at a premium

Sale of in-construction and connected projects ALIZARSUN, VILLENA, CALASPARRA	Amount: €81-88 million Approximately € 810-880 K per MW	Contractor profit for Company from construction and maintenance		
Partial realization of company pipeline at a premium	Around €30 million Pre-tax cashflow (Company share)	Future payment to company Planned upgrades – capacity increase and		
Around 7% of the Company's pipeline in Spain	Pre-tax cashfiow (Company share)	storage		



Country	Spain
Power (MW)	125
Holding	47.4%
Effective Holding <sup>(6)</sup>	84%
PPA term (Years)	10

Forecasted Financial Data								
Construction cost	305							
Revenue	47							
EBITDA	38							
FFO	22							
FCF	9							
Expected Contractor Profit (Company's effective share)	30							

#### Spain - Mequinenza Project About to Begin Construction Financial data in millions of NIS, in terms of 100% ownership

The Company developed the project to "Ready to Build" and hedged revenue with a long-term PPA with a rated industrial company

- Projects has obtained Administrative Authorization for Construction (AAC)
- Detailed project engineering completed in-house
- Long-lead items procured, particularly 140MVa transformer
- Exemplifies the Company's comprehensive capabilities
  Siting -> Development -> Hedging with PPAs -> Engineering, Procurement, and Construction, Financing, Operations



Project	CACHIYUYO	QANQINIA	CALBUCO WIND
Country	Chile	Chile	Chile
Power (MW)	51	84	48
Storage (MWh)	330	450	-
Effective holding	47.4%	47.4%	47.4%
Effective holding <sup>(6)</sup>	84%	84%	84%
PPA duration (years) PPA <sup>(4)</sup>	13	13	-
Forecasted Fir	nancial Data (for	100% holding)	
Construction cost	298	439	213
Revenue	39	66	37
EBITDA	36	59	31
FFO	20	36	20
FCF	8	14	7
Expected Contractor Profit (Company's effective share)	13	22	-

#### Chile – Ready to Build (RTB) Projects Cachiyuyo, Qanqiña, Calbuco Wind

Projects were developed by the Company up to achievement of all authorizations, including mining rights, regional permits, rights of way, connection agreements, Etc.

Upgraded with integrated storage (780 MWh)

 Signed MOUs for PPA agreement with rated international energy companies

Advanced negotiations with international banks to finance the projects

# Sources and Uses Until Year End $2025^{(7)}$

#### Sources (NIS Millions)

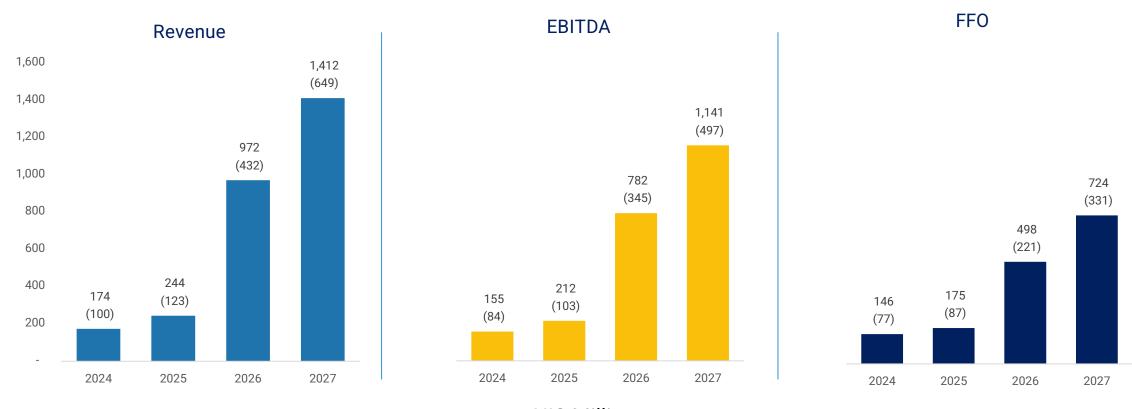
Uses (	(NIS Mil	lions)
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Cash and equivalents as at Sep. 30 2024	124	Debt service 160	
FCF from sale of electricity and contracting profit	260	General and Administrative 30 Expenses	
FCF from project realization <sup>(2,3)</sup>	200		
Investment by partners in projects <sup>(5)</sup>	175	Investment in projects expected to begin 3,262	2
Loan from Austrian bank	50	construction in 2025	2
Project financing and mezzanine debt	2,773		
Total	3,582	TOTAL 3,452	2

The calculation is for illustrative purposes only. Material items depend on sales transactions and collaborations that are in advanced stages but there is no certainty that they will be completed. The calculation is a general indicative calculation and is expected to change throughout the period. The numbers in the tables above are based on the data in the quarterly report and the company's reports. For additional information, see the note on page 2 above.

RENEWABLE ENERGIES The slide contains forward-looking information

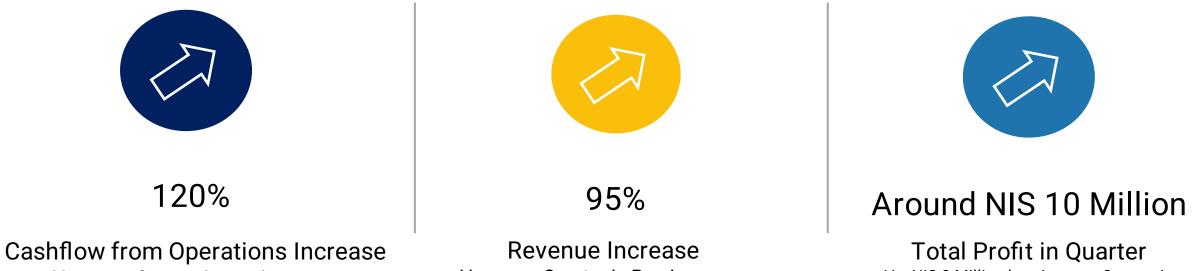
### Forecasted Financial Performance of Projects in Existing PIpeline



#### NIS Millions Based on 100% Holding (Company Share)<sup>(1)</sup>

\*The data is presented in real terms. The data in parentheses represents the Company's share of the project holdings. The Company's effective share of the free cash flow of these projects is approximately 86% (hereinafter: the "Effective Share"), this is due to owner loans in relation to the partners' share that gives priority in profits to the Company, the remaining balance of which as of September 30, 2024 is approximately NIS 252 million. The effective share will apply until the full repayment of the owner loan. In addition to the above financial data, the Company is entitled to construction profits at an average rate of approximately 10% of the project construction costs, with the Company's share of these construction profits being approximately 51%. The forecast above is based on the project backlog tables in sections H(a) - H(c) of the Board of Directors' Report and takes into account the expected connection dates for each project specifically in accordance with the assessment of the Company's management and its professional advisors.

# Notable Financial Indicators Significant Revenue and Profit Growth in Quarter



Vs. same Quarter in previous year

Vs. same Quarter in Previous year

Vs. NIS 3 Million loss in same Quarter in previous year



## Summary of Financial Information

#### Summary of Consolidated P&L Statement

NIS Thousands	For 9 r	nonths	For	For year	
	2024	2023	2024	2023	2023
Revenue	62,206	39,529	30,060	15,440	47,671
Construction, Maintenance, and related	(35,276)	(8,977)	(18,725)	(3,389)	(10,604)
Project Development Expenses	(150)	(530)	-	63	(1,782)
Salary and benefits	(8,777)	(5,615)	(2,584)	(2,248)	(10,123)
General, Administrative and other	(10,138)	(9,736)	(2,891)	(3,367)	(12,692)
Profit before taxes, financing, depreciation, amortization and profits of associated companies	7,865	14,671	5,860	6,499	12,470
Company share of associated companies using the Equity method	(420)	113	(163)	18	102
Depreciation, amortization, and impairment of systems	(16,587)	(16,182)	(5,061)	(5,655)	(24,027)
Financing revenue (expenses), net	965	10,488	9,762	(2,685)	860
Income tax revenue (expenses)	844	(3,893)	(1,576)	(2,561)	(1,010)
Total Profit (Loss) for the period	(7,333)	5,197	8,822	(4,384)	(11,605)
Total other comprehensive profit for period	835	9,025	1,173	1,253	26,337
Total Comprehensive profit (loss)	(6,498)	14,222	9,995	(3,131)	14,732

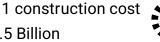
#### Summary of Consolidated Statement of Financial Position

NIS Thousands	30.9.2024	30.9.2023
Cash and cash equivalents	124,293	126,023
Other current assets	230,118	134,524
Non-current assets	1,238,207	995,056
Total Assets	1,592,618	1,255,603
Payables	85,444	25,498
Current maturities of bank loans and bonds	86,118	50,998
Bonds	339,840	286,040
Lease liabilities	160,722	143,353
Liabilities to banks and other service providers	565,089	469,919
Other liabilities	944	971
Deferred tax liability	59,161	57,199
Total Liabilities	1,297,318	1,033,978
Total Equity	295,300	221,625

#### **ENAPAC** Project Status as of the End of Q3 2024



Estimated Phase 1 construction cost 💉 US \$1.5 Billion



Expected Ready-to-Build in 2025



Forecasted revenue (first year) Around US \$ 227 million



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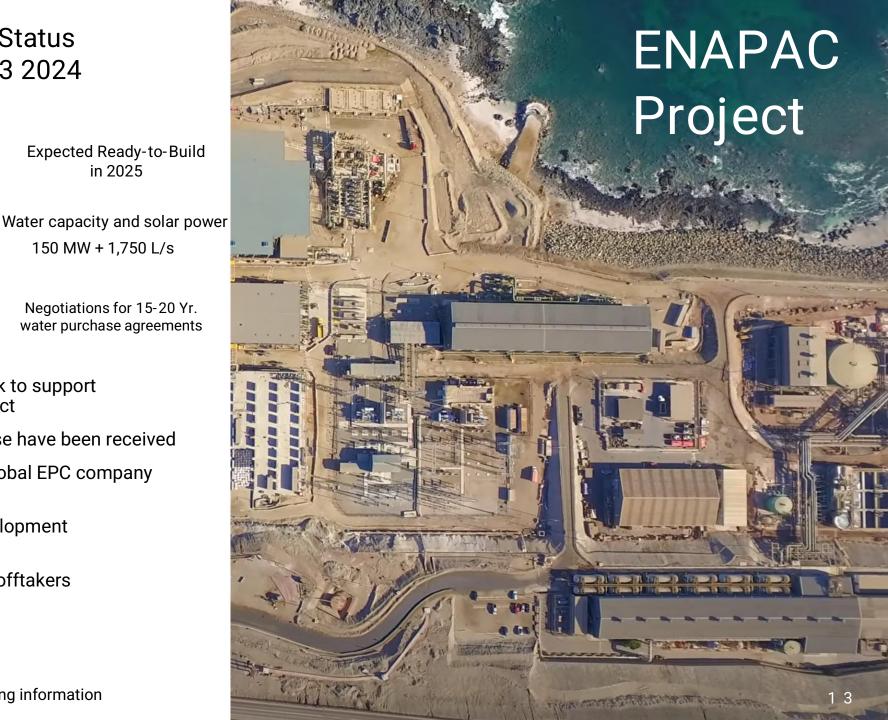
EBITDA (first year) Around US \$ 171 million



Negotiations for 15-20 Yr. water purchase agreements

150 MW + 1,750 L/s

- Agreement with a global investment bank to support financing the debt and equity in the project
- All significant approvals for the first phase have been received
- Teaming agreement was signed with a global EPC company for the construction of the project
- Business plan : Realize a significant development profit at financial close
- Advanced negotiations with major water offtakers



## Connected and In-Construction Pipeline

Expected CoD	Conn	ected	Ready to	Connect	2025				
Project	<sup>(2)</sup> ALIZARSUN	פורטפוליו הגגות	POLAND 1A	ESMARALDA + HORTENCIAS	<sup>(2)</sup> CALASPARRA	FARGUE + CACIN	<sup>(2)</sup> VILLENA	TARAZONA + ESPARTALES	
Country	Spain	Israel	Poland	Chile	Spain	Spain	Spain	Spain	
Power (MW)	50	71	3	6	31	50	18.6	43	273
Holding	71.3%	93%	70%	47.4%	47.4%	11.9%	47.4%	11.9%	52%
Effective holding <sup>(6)</sup>	91%	93%	70%	84%	84%	21%	84%	21%	66%
PPA duration (years)	10	25	Merchant	PMGD	15	15	10	15	-
		I	Forecasted data f	or 100% ownersh	ip (NIS Millions)				
Construction cost	131	242	7	26	82	120	45	102	755
Revenue	15	33	1	3	12	20	7	16	107
EBITDA	11	22	1	3	9	16	5	12	79
FFO	7	19	1	2	5	10	3	7	54
FCF	2	5	0.5	1	2	4	1	3	18.5
Expected Contractor profit	-	-	-	2	8	8	4	10	32

## Pre-construction Pipeline

Expected CoD		2	025		2026								
Project	ELCHE 1	ALIZARSUN 1B	MEQUINENZA	ASHDOT YAAKOV	ALFONSO EL SABIO 1A <sup>(5)</sup>	ALFONSO EL SABIO 1B <sup>(5)</sup>	ALFONSO EL SABIO 2 <sup>(5)</sup>	CACHIYUYO	QANQINIA	CALBUCO WIND	ENAPAC PV	GRAVINIA DE PUGLIA <sup>(3)</sup>	Total
Country	Spain	Spain	Spain	Israel	Spain	Spain	Spain	Chile	Chile	Chile	Chile	Italy	
Power (MW)	20	6	125	8	100	100	200	51	84	48	150	140	1,032
Storage	-	-	-	10	-	200	400	330	450	-	400	-	1,790
Holding	51%	47.4%	47.4%	100%	47.4%	47.4%	47.4%	47.4%	47.4%	47.4%	51%	47.4%	48.3%
Effective holding	85%	85%	84%	100%	84%	84%	84%	84%	84%	84%	85%	84%	84.3%
PPA term (years)	-	-	10	-	15	-	-	*13	*13	-	-	-	-
				Foreca	asted data fo	r 100% own	ership (NIS	Millions)					
Construction cost	49	7	305	26	244	364	728	298	439	213	339	342	3,354
Revenue	8	2	47	5	57	57	115	39	66	37	113	52	598
EBITDA	6	2	38	4	47	47	98	36	59	31	70	40	478
FFO	4	2	22	3	37	32	68	20	36	20	52	22	318
FCF	2	1	9	1	11	11	23	8	14	7	16	ל"ר	103
Expected Contractor profit	5	2	30	6	24	25	49	13	22	-	40	-	216

## Pipeline in Early and Advanced Development

	Advanced Development				Early Development								
Expected CoD	20	026		2027						2027			
Project	Chile	Italy	Spain	Spain	Italy	Spain	Spain	Spain	Poland	Italy	Italy	Israel	Total
Country	<sup>(1)</sup> LIBERTAD	FERRANDINA	ALFONSO EL SABIO 3	ELCHE 2-5	GENZANO ENERGIA	ALIZARSUN 2	ELCHE 6	TOLEDO	POLAND (1)1-2	MATERA ENERGIA	<sup>(1)</sup> SARDINIA	ΑΥΙΤ	
Power (MW)	245	70	200	230	99	50	50	133	200	151	1,297	250	2,975
Storage	1,000	-	400	460	-	100	100	266	-	-	-	100	2,426
Holding	47.4%	47.4%	47.4%	51%	47.4%	47.4%	51%	47.4%	70%	47.4%	47.4%	81%	52%
Effective holding <sup>(6)</sup>	84%	84%	84%	85%	84%	84%	85%	84%	70%	84%	84%	81%	83%
				Forecast	ed data for 10	0% ownership (N	NIS Million	ıs)					
Construction cost	1,108	171	728	837	242	182	182	484	488	368	3,165	850	8,805
Revenue	143	23	106	121	47	16	17	68	70	48	375	165	1,199
EBITDA	124	17	89	100	38	12	12	56	54	36	273	156	967
FFO	65	7	58	58	25	2	3	30	28	15	105	111	507
FCF	31	3	21	17	9	2	3	13	12	6	63	36	216
Expected Contractor profit	46	17	64	50	24	12	12	22	24	36	159	32	498



# Thank you for reading